



Small Group Medical Commission Schedule At A Glance 2-50 Lives

Aetna	<u>First Year</u> 5%	<u>Renewal</u> 5%
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Midwest Security	<u>Medical 2+</u>	<u>First Year</u>	<u>Renewal</u>
	First \$10,000 of premium	10%	7%
	Next \$15,000 of premium	8%	6%
	Next \$25,000 of premium	6%	5%
	Over \$50,000 of premium	3%	2%

Midwest Security has a volume Renewal Bonus beginning with 100 lives in force. See Company schedule for details.

Time/Assurant Health (Eff 7-1-07)	<u>Medical 2+</u>	<u>First Year</u>	<u>Renewal</u>
	First \$35,000	7.5%	5%
	Next \$65,000	6%	5%
	Next \$100,000	5%	5%
	Above \$200,000	5%	5%

This schedule is only a brief overview of the various carrier's commission schedules. The actual schedules issued by the carrier will actually apply.