

You've Been Approved for 'Fast Track' Access

We value your business and want to make your Midwest Security new Small Business sales submissions as convenient as possible. That's why we've approved you for access to our new *Fast Track* process for faster, easier submission of new sales for Midwest Security Life Insurance Company, effective April 1, 2007.

Fast Track is a priority submission method already in use by UnitedHealthcare. With *Fast Track*, no employer application or premium check is needed for the initial submission! You just submit the following items to a Midwest Security Sales Operations Specialist (SOS).

Basic minimum submission:

- Individual enrollment forms with completed medical questions for all enrolling members
- Sold quote
- Group name, tax ID number, ZIP Code and SIC code
- Desired plan design, network and effective date
- Group contact name and phone number

Submit if available:

- Prior carrier billing
- Wage and tax information

You Get Priority Turnarounds!

Fast Track submissions are expedited for optimum turnaround times. Here's how it works:

- You provide your submission to a Midwest Security SOS, who scrubs it to make sure all of the basic medical questions are answered, and the basic minimum information is provided.
- SOS submits the scrubbed sale information to UnitedHealthcare's home office Underwriters **within 24 hours** of receiving all minimum required information.
- The Underwriters provide a preliminary rate to the SOS based on the initial information **within 72 hours of receiving the items**.
- The SOS faxes or emails the rate to you **within 24 hours** of receiving it from the Underwriters. Once you OK the rate, the SOS adds any remaining required case installation information provided by you, including the signed Employer Application, premium check, small group disclosure form (WI only), current carrier bill, and wage and tax information.
- Once the SOS receives all required information, finalized rates are established and case installation goes forward. The certificates and ID cards are issued – **normally within 48 hours of finalization**.

Heed These Tips for Successful Fast Track turnarounds ...

Before submitting your sale to the SOS, you should ...

- Make sure all medical questions are answered.
- Make sure all individuals currently covered have submitted enrollment forms.
- Make note of any missing enrollment forms. For example, if enrollment forms are not readily available for some employees (i.e., employees on vacation), note this on the submission materials and we will *Fast Track* without them. (Be aware that the preliminary rate may need adjustment once the missing applications are provided.)

Start using *Fast Track* Today!

Questions? Contact your Account Executive.

FAST TRACK GROUP INFORMATION FORM



Group Name: _____

Nature of Business or SIC: _____

Group Address: _____

City: _____

State: _____ **ZIP:** _____

Group Tax ID: _____ **Effective Date:** _____

Contact Name: _____ **Phone Number:** _____

Group Total Lives: _____ **Group Medical Lives:** _____ **Waivers:** _____

Agent Name: _____

Agency Name: _____

Agent Phone: _____ **FAX:** _____

Agent Email: _____

PLAN REQUESTED

Plan Name (Circle One)	Select Coverage	Select Coverage 3000	HDHP
Benefit Options	Deductible:	Coinsurance:	Coinsurance Max:
Optional Benefits	Life	Dependent Life	Dental Short Term Disability

Workers Compensation

Are all eligible employees covered by Worker's Compensation? Yes or No
Is the owner or partners covered by Worker's Compensation? Yes or No
If no, who are the owners or partners not covered by Worker's Compensation?

PLEASE MAKE SURE THAT ALL APPLICATIONS ARE FULLY COMPLETE WITH ALL MEDICAL QUESTIONS CHECKED. IF BOXES CHECKED "YES" PLEASE HAVE INSURED PROVIDE DETAILS. PLEASE MAKE SURE THAT ALL APPLICATIONS ARE SIGNED AND DATED (NOT MORE THAN 90 DAYS OLD) TO ENSURE TIMELY PROCESSING OF THE GROUP

IF A BASE PROPOSAL WAS COMPLETED PLEASE MAKE SURE IT ACCOMPANIES THIS FORM AND THE MEDICAL APPLICATIONS

PLEASE CALL YOUR ACCOUNT EXECUTIVE IF YOU HAVE ANY QUESTIONS